

## Message Text

UNCLASSIFIED

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ACTION EB-08

INFO OCT-01 ARA-10 ISO-00 FEA-01 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-02 AID-05 SS-15  
STR-04 ITC-01 TRSE-00 USIA-15 PRS-01 SP-02 OMB-01  
IO-13 /107 W

-----060357Z 073279 /63

R 051928Z APR 77

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 4230

UNCLAS SANTIAGO 02757

E.O.11652:N/A

TAG: ETRD

SUBJ: GSP: FIRST YEAR REVIEW: PRELIMINARY THOUGHTS

REF: STATE 67507, SANTIAGO A-49 4/1/77

1. EMBASSY IS PLEASED TO INFORM DEPARTMENT THAT THE CHILEAN EXPERIENCE DURING THE FIRST YEAR OF OPERATION OF GSP CONFIRMS THE USEFULNESS OF THE PROGRAM TO BOTH SIDES. TOTAL CHILEAN EXPORTS INCREASED SUBSTANTIALLY DURING 1976. MOST IMPRESSIVE, HOWEVER WAS THE INCREASE IN NON-TRADITIONAL EXPORTS (SEE EMBASSY A-49 OF 4/1/77, ANNUAL TRADE OUTLOOK). A LARGE NUMBER OF THESE EXPORTS ENTERED THE UNITED STATES UNDER GSP PRIVILEGES. IN GENERAL, WE HAVE THE IMPRESSION THAT MANY NEW EXPORTERS HAVE BEEN INFLUENCED BY THE OPPORTUNITIES PRESENTED BY THE GSP IN THEIR MARKETING DECISIONS.

2. SEVERAL CHILEAN PRODUCTS HAVE REACHED THE COMPETITIVE NEED CEILING. AT LEAST IN ONE CASE, THAT OF A SIZEABLE EXPORTER OF COPPER PRODUCTS, THE ATTITUDE HAS BEEN OF SATISFACTION FOR THE SUCCESS OBTAINED, RATHER THAN A NEGATIVE REACTION.

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3. THE EMBASSY HAS BEEN IN CLOSE AND CONTINUOUS CONTACT WITH THE MINISTRIES OF FOREIGN AFFAIRS AND ECONOMY THE CENTRAL BANK AND THE GOVERNMENT EXPORT PROMOTING INSTITUTION (PRO CHILE) ON THE SUBJECT OF GSP. WE HAVE PROVIDED THEM WITH A FORMAL INQUIRY AS TO THEIR SUGGESTIONS AND/OR OBSERVATIONS TO THE SYSTEM. REPLIES WILL BE FORWARDED TO DEPARTMENT WHEN

AVAILABLE. MEANWHILE WE LOOK FORWARD TO RECEIVING DETAILED  
EXPORT STATISTICS MENTIONED IN REFTEL.  
POPPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PREFERENTIAL TARIFFS, ANNUAL REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 05-Apr-1977 12:00:00 am  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 67507, 77 SANTIAGO A-49  
**Retention:** 0  
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**TAGS:** ETRD, CI, US  
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**Review Markings:**  
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